

February 10, 2025

The General Manager
Pakistan Stock Exchange Limited
Stock Exchange Building
Stock Exchange Road
Karachi

Subject: ANNOUNCEMENT OF FINANCIAL RESULTS FOR THE

FOR THE YEAR ENDED DECEMBER 31, 2024

Dear Sir/Madam,

We would like to inform you that the Board of Directors of Engro Fertilizers Limited ("the Company") in their meeting held on February 07, 2025 at 10:00 a.m. at Karachi, reviewed and approved the audited financial results of the Company for the year ended December 31, 2024, and recommended the following:

#### (i) CASH DIVIDEND

A Final Cash Dividend for the year ended at Rs. 8.00 per share i.e. 80%. This is in addition to Interim Cash Dividends already paid at Rs. 13.50 per share i.e. 135%.

(ii) BONUS SHARES NIL

(iii) RIGHT SHARES

NIL

(iv) ANY OTHER ENTITLEMENT / CORPORATE ACTION NIL

#### (v) ANY OTHER PRICE-SENSITIVE INFORMATION

The annual financial results are attached as Annexure "A" and "B".

#### **Financial Performance**

- 1. The Company posted a Consolidated Profit After Tax of PKR 28.3Bn compared to Profit After Tax of PKR 26.2Bn in 2023, consequently a higher EPS of PKR 21.16 per share as compared to PKR 19.61/share in 2023. This increase reflects efficiency unlocked through cost optimization and efficient plant management.
- 2. During the year, the Enven Plant undertook the largest turnaround in the Company's history lasting 55 days, to ensure long-term reliability and demonstrating Company's unwavering commitment to engineering excellence. The Company's urea production therefore decreased by 8% to 2,139 KT as compared to 2,313 KT in 2023, with a consequential impact on urea sales which decreased by 13%, reaching 2,026 KT in comparison to 2,327 KT in 2023.



- 3. Due to increase in urea price, the Company managed to deliver a higher sales revenue by 14.7% as compared to 2023, however, due to cessation of the concessionary gas supply the gross margins declined to 28% as compared to 32% last year.
- 4. During the year, the Company has launched "UgAi", the first integrated agri e-commerce platform of Pakistan to offer farmers relief by enabling direct purchase of fertilizers at official prices from the Company. The Company also contributed nearly PKR 54.5Bn towards the National Exchequer by way of Government taxes, duties, and levies compared to PKR 34.7Bn in 2023.

#### ANNUAL GENERAL MEETING

The 16<sup>th</sup> Annual General Meeting of the Company will be held at Karachi on Monday, March 24, 2025 at 02:30 p.m. (Pak Time).

The above entitlement will be paid to the shareholders whose names will appear in the Register of Members on Monday, March 17, 2025.

#### **BOOK CLOSURE DATES**

The Share Transfer Books of the Company will be closed from Tuesday, March 18, 2025 to Monday, March 24, 2025 (both days inclusive). The transfers received in order at the office of the Company's share registrar, M/s. FAMCO Share Registration Services (Private) Limited, 8-F, near hotel Faran, Block 6, PECHS, Shahra-e-Faisal, Karachi PABX Nos. (92-21) 34380101-5 and email <a href="mailto:info.shares@famcosrs.com.pk">info.shares@famcosrs.com.pk</a> by the close of business (3:00 p.m.) on Monday, March 17, 2025 will be treated in time for the purposes of payment of final cash dividend to the transferees and to attend and vote at the Annual General Meeting.

The Annual Report of the Company will be transmitted through PUCARS at least 21 days before holding of Annual General Meeting and shall also be made available on our website www.engrofertilizers.com.

Yours faithfully,

For and on behalf of **ENGRO FERTILIZERS LIMITED** 

DANISH RAZA Company Secretary

Copied to: Listed Companies Department, Supervision Division Securities & Exchange Commission of Pakistan NIC Building, 63 Jinnah Avenue, Blue Area Islamabad

# ENGRO FERTILIZERS LIMITED CONSOLIDATED STATEMENT OF FINANCIAL POSITION AS AT DECEMBER 31, 2024

	2024 Rup	2023
ASSETS	Κυρ	lees
Non-current assets		
Property, plant and equipment	83,137,431	78,440,081
Intangible assets	5,007,551	5,184,192
Long-term investments	4,268,249	202,134
Long-term loans, advances and deposits	197,921 92,611,152	209,806 84,036,213
Current assets		
Stores, spares and loose tools	8,239,527	8,729,523
Stock-in-trade	26,729,059	15,355,755
Trade debts	8,253,231	2,912,495
Other receivables	11,995,667	16,056,950
Loans, advances, deposits and prepayments	4,594,998	3,993,197
Accrued income	272,080	116,629
Taxation - net	9,907,395	-
Short-term investments	3,690,852	24,062,828
Cash and bank balances	4,308,149 77,990,958	4,053,684 75,281,061
Assets classified as held for sale	-	1,525,396
TOTAL ASSETS	170,602,110	160,842,670



# (Amounts in thousand)

	2024 Rur	2023
EQUITY & LIABILITIES		
Equity		
Share capital	13,352,993	13,352,993
Reserves		
Share premium Remeasurement of post employment benefits Unappropriated profit	3,384,904 (69,543) 30,790,190 34,105,551	3,384,904 (74,030) 31,238,888 34,549,762
TOTAL EQUITY	47,458,544	47,902,755
Liabilities		
Non-current liabilities		
Borrowings Government grant Deferred taxation Deferred liabilities	18,701,703 514,355 672,844 247,520 20,136,422	3,267,427 721,334 10,401,710 236,702 14,627,173
Current liabilities		
Trade and other payables Accrued interest / mark-up Taxation - net Current portion of:	66,606,267 1,209,388 -	74,095,829 72,814 994,344
<ul> <li>- borrowings</li> <li>- government grant</li> <li>- deferred liabilities</li> <li>Provision for Gas Infrastructure Development Cess (GIDC)</li> </ul>	2,834,018 202,737 62,546 19,558,031	2,715,014 235,755 62,546 19,558,031
Short-term borrowings Unclaimed dividend	12,451,850 82,307	530,110 48,299
	103,007,144	98,312,742
TOTAL LIABILITIES	123,143,566	112,939,915
TOTAL EQUITY AND LIABILITIES	170,602,110	160,842,670

## CONTINGENCIES AND COMMITMENTS



# ENGRO FERTILIZERS LIMITED CONSOLIDATED STATEMENT OF PROFIT OR LOSS FOR THE YEAR ENDED DECEMBER 31, 2024

(Amounts in thousand except for earnings per share)

	2024	2023
	Rup	ees
Net sales	256,675,163	223,704,592
Cost of sales	(184,390,517)	(151,407,364)
Gross profit	72,284,646	72,297,228
Selling and distribution expenses	(17,854,636)	(13,053,158)
Administrative expenses	(4,760,403)	(4,578,372)
	49,669,607	54,665,698
Other income	2,925,210	3,714,027
Other operating expenses	(4,513,406)	(4,369,431)
Finance cost	(4,128,579)	(1,338,964)
Other gains / (losses):		
- Remeasurement loss on provision for GIDC	-	(537,911)
- Gain / (loss) allowance on subsidy receivable from GoP	1,203,088	(2,440,151)
	1,203,088	(2,978,062)
Profit before taxation	45,155,920	49,693,268
Taxation	(16,895,682)	(23,502,166)
Profit for the year	28,260,238	26,191,102
Earnings per share - basic and diluted	21.16	19.61



### ENGRO FERTILIZERS LIMITED CONSOLIDATED STATEMENT OF COMPREHENSIVE INCOME FOR THE YEAR ENDED DECEMBER 31, 2024

	2024 Rup	2023 ees
Profit for the year	28,260,238	26,191,102
Other comprehensive income / (loss):		
Items that will not be reclassified subsequently to profit or loss		
- Remeasurement of post employment benefits obligations	7,356	42,564
<ul> <li>Tax relating to remeasurement of post employment benefits obligations</li> </ul>	(2,869)	(16,600)
	4,487	25,964
Total comprehensive income for the year	28,264,725	26,217,066



#### ENGRO FERTILIZERS LIMITED CONSOLIDATED STATEMENT OF CHANGES IN EQUITY FOR THE YEAR ENDED DECEMBER 31, 2024

			RESERVES		
		CAPITAL REVENUE		NUE	
	Share capital	Share premium	Remeasurement of post employment benefits	Unappropriated profit	Total
			Rupees		
Balance as at January 1, 2024	13,352,993	3,384,904	(74,030)	31,238,888	47,902,755
Transactions with owners					
Dividends:					
- Final 2023: Rs. 8 per share - 1st interim 2024: Rs. 8 per share - 2nd interim 2024: Rs. 3 per share	-	16 28	£ .	(10,682,395) (10,682,395) (4,005,898)	(10,682,395) (10,682,395) (4,005,898)
- 3rd interim 2024: Rs. 2.5 per share		72	-	(3,338,248)	(3,338,248)
Total comprehensive income for the year ended December 31, 2024	<i>a</i> "	<del>5</del>	5	(28,708,936)	(20,700,930)
Profit for the year	-	-	=	28,260,238	28,260,238
Other comprehensive income: - remeasurements, net of tax	_	ä	4,487	-	4,487
John Sasarama, Har ar tan	9	2	4,487	28,260,238	28,264,725
Balance as at December 31, 2024	13,352,993	3,384,904	(69,543)	30,790,190	47,458,544
Balance as at January 1, 2023	13,352,993	3,384,904	(99,994)	28,415,525	45,053,428
Transactions with owners					
Dividends:			11	(6,676,497)	(6,676,497)
<ul><li>Final 2022: Rs. 5 per share</li><li>1st interim 2023: Rs. 3.5 per share</li></ul>	- 1	_	-	(4,673,548)	(4,673,548)
- 2nd interim 2023: Rs. 3 per share	)#3	-	a:	(4,005,898)	(4,005,898)
- 3rd interim 2023: Rs. 6 per share		-	•	(8,011,796)	(8,011,796) (23,367,739)
Total comprehensive income for the year ended December 31, 2023	-	-		(23,307,739)	(20,007,700)
Profit for the year	=	¥	-	26,191,102	26,191,102
Other comprehensive income: - remeasurements, net of tax	·	-	25,964	9	25,964
- Idilicasulcinionio, nei oi tax	-	.52	25,964	26,191,102	26,217,066
Balance as at December 31, 2023	13,352,993	3,384,904	(74,030)	31,238,888	47,902,755
	100			S (5 III S)	



#### ENGRO FERTILIZERS LIMITED CONSOLIDATED STATEMENT OF CASH FLOWS FOR THE YEAR ENDED DECEMBER 31, 2024

	2024	2023
	Rupe	es
Cash flows from operating activities		
Cash generated from operations	31,287,021	81,979,011
Retirement and other service benefits paid	(59,296)	(52,846)
Taxes paid	(37,529,156)	(24,772,397)
Long-term loans, advances and deposits	11,885	(3,275)
Income on deposits / other financial assets	2,342,586	3,404,188
Net cash (utilised) / generated from operating activities	(3,946,960)	60,554,681
Cash flows from investing activities		
Purchases of property, plant and equipment and intangibles	(9,227,357)	(6,174,436)
Proceeds from disposal of operating assets	1,581,789	268,056
Purchase of short-term and long-term investments	(88,945,624)	(200,024,474)
Proceeds from sale of short-term and long-term investments	106,001,485	187,186,841
Net cash generated from / (utilised in) investing activities	9,410,293	(18,744,013)
Cash flows from financing activities		
Proceeds from long-term borrowings	18,000,000	=
Proceeds from short-term borrowings	4,500,000	-
Loan repaid to the Parent Company	(11,500,000)	(1,000,000)
Repayments of long-term borrowings	(2,686,717)	(7,076,643)
Loan obtained from the Holding Company	11,500,000	(0.005.004)
Finance cost paid	(3,018,963)	(2,295,234)
Dividends paid	(28,674,928)	(23,368,651)
Net cash utilised in financing activities	(11,880,608)	(33,740,528)
Net (decrease) / increase in cash and cash equivalents	(6,417,275)	8,070,140
Cash and cash equivalents at beginning of the year	3,973,574	(4,096,566)
Cash and cash equivalents at end of the year	(2,443,701)	3,973,574



#### ENGRO FERTILIZERS LIMITED STATEMENT OF FINANCIAL POSITION AS AT DECEMBER 31, 2024

	2024	2023
ASSETS	Rup	)662
Non-current assets		
Property, plant and equipment	83,137,431	78,440,081
Intangible assets	5,007,551	5,184,192
Investment in subsidiary	100	100
Long-term investments	3,517,074	101,067
Long-term loans, advances and deposits	<u>197,921</u> 91,860,077	209,806 83,935,246
Current assets		
Stores, spares and loose tools	8,239,527	8,729,523
Stock-in-trade	12,204,931	5,364,420
Trade debts	5,687,349	2,069,174
Other receivables	10,500,236	14,301,939
Loans, advances, deposits and prepayments	3,417,141	2,691,814
Working capital loan to subsidiary	11,902,310	1,552,107
Taxation - net	11,344,778	
Accrued income	764,926	518,468
Short-term investments	2,739,411	23,601,793
Cash and bank balances	4,261,445 71,062,054	3,436,825 62,266,063
Assets classified as held for sale	2 <del>-</del>	1,525,396
TOTAL ASSETS	162,922,131	147,726,705



# (Amounts in thousand)

	2024 Rupe	2023
EQUITY & LIABILITIES	Tupi	
Equity		
Share capital	13,352,993	13,352,993
Reserves		
Share premium Reserve on amalgamation Remeasurement of post employment benefits Unappropriated profit  TOTAL EQUITY	3,384,904 (304,027) (69,897) 30,164,684 33,175,664 46,528,657	3,384,904 (304,027) (74,384) 28,666,858 31,673,351 45,026,344
Liabilities		
Non-current liabilities		
Borrowings Government grant Deferred taxation Deferred liabilities	18,701,703 514,355 1,863,670 242,948 21,322,676	3,267,427 721,334 10,401,710 232,130 14,622,601
Current liabilities		
Trade and other payables Accrued interest / mark-up Taxation - net Current portion of:	58,688,376 1,191,351 -	64,725,828 72,526 337,052
<ul><li>borrowings</li><li>government grant</li><li>deferred liabilities</li></ul>	2,834,018 202,737 62,356	2,715,014 235,755 62,356
Provision for Gas Infrastructure Development Cess (GIDC) Short-term borrowings Unclaimed dividend	19,558,031 12,451,622 82,307 95,070,798	19,558,031 322,899 48,299 88,077,760
TOTAL LIABILITIES	116,393,474	102,700,361
TOTAL EQUITY AND LIABILITIES	162,922,131	147,726,705

# CONTINGENCIES AND COMMITMENTS



#### ENGRO FERTILIZERS LIMITED STATEMENT OF PROFIT OR LOSS FOR THE YEAR ENDED DECEMBER 31, 2024

#### (Amounts in thousand except for earnings per share)

	2024	2023
	Rupe	es
Net sales	86,708,958	161,666,127
Cost of sales (12	25,170,873)	(102,243,887)
Gross profit	61,538,085	59,422,240
Selling and distribution expenses	15,843,702)	(11,706,176)
Administrative expenses	(4,757,879)	(4,573,185)
	40,936,504	43,142,879
Other income	10,792,590	10,120,660
Other operating expenses	(4,130,601)	(3,988,085)
Finance cost	(3,981,835)	(1,312,640)
Other losses:		
- Remeasurement loss on provision for GIDC	.=	(537,911)
- Gain / (Loss) allowance on subsidy receivable from GoP	1,203,088	(2,440,151)
	1,203,088	(2,978,062)
Profit before tax	44,819,746	44,984,752
Taxation (	14,612,984)	(19,306,334)
Profit for the year	30,206,762	25,678,418
		1
Earnings per share - basic and diluted	22.62	19.23



#### ENGRO FERTILIZERS LIMITED STATEMENT OF COMPREHENSIVE INCOME FOR THE YEAR ENDED DECEMBER 31, 2024

	2024 Rup	2023 ees
Profit for the year	30,206,762	25,678,418
Other comprehensive income / (loss):		
Items that will not be reclassified subsequently to profit or loss		
- Remeasurement of post employment benefits obligation	7,356	42,564
<ul> <li>Tax relating to remeasurement of post employment benefits obligation</li> </ul>	(2,869) 4,487	(16,600) 25,964
Total comprehensive income for the year	30,211,249	25,704,382



## ENGRO FERTILIZERS LIMITED STATEMENT OF CHANGES IN EQUITY FOR THE YEAR ENDED DECEMBER 31, 2024

		Reserves				
		С	apital	Rever	nue	
	Share capital	Share premium	Reserve on amalgamation	Remeasurement of post employment benefits	Unappropriated profit	Total
				Rupees		
Balance as at January 1, 2024	13,352,993	3,384,904	(304,027)	(74,384)	28,666,858	45,026,344
Transactions with owners						
Dividends:						
- Final 2023: Rs. 8.00 per share		127	¥	-	(10,682,395) (10,682,395)	(10,682,395) (10,682,395)
<ul> <li>1st interim 2024: Rs. 8.00 per share</li> <li>2nd interim 2024: Rs. 3.00 per share</li> </ul>	-	-	·	_	(4,005,898)	(4,005,898)
- 3rd interim 2024: Rs. 2.5 per share	_				(3,338,248)	(3,338,248)
	-	-	-	-	(28,708,936)	(28,708,936)
Total comprehensive income for the year ended December 31, 2024						
Profit for the year	-	-	-	91	30,206,762	30,206,762
Other comprehensive income: - remeasurements, net of tax	_	-	-	4,487		4,487
	( <del>-</del>			4,487	30,206,762	30,211,249
Balance as at December 31, 2024	13,352,993	3,384,904	(304,027)	(69,897)	30,164,684	46,528,657
Balance as at December 31, 2024	10,002,000	0,001,001				
Balance as at January 1, 2023	13,352,993	3,384,904	(304,027)	(100,348)	26,356,179	42,689,701
Transactions with owners						
Dividends:	W					
- Final 2022: Rs. 5.00 per share	-	-	- 1		(6,676,497)	(6,676,497)
- 1st interim 2023: Rs. 3.5 per share	-	-		~	(4,673,548)	(4,673,548) (4,005,898)
- 2nd interim 2023; Rs. 3 per share	-	= 1		-	(4,005,898) (8,011,796)	(8,011,796)
- 3rd interim 2023: Rs. 6 per share	-		-	-	(23,367,739)	(23,367,739)
Total comprehensive income for the year ended December 31, 2023					*	
Profit for the year	Ë	-	-	-	25,678,418	25,678,418
Other comprehensive income:				07.00	_	05.064
- remeasurements, net of tax	<u> </u>	<u> </u>	-	25,964		25,964 25,704,382
	~	-	=	25,964	20,070,410	25,704,362
Balance as at December 31, 2023	13,352,993	3,384,904	(304,027)	(74,384)	28,666,858	45,026,344



### ENGRO FERTILIZERS LIMITED STATEMENT OF CASH FLOWS FOR THE YEAR ENDED DECEMBER 31, 2024

(Amounts in thousand)	2024 Rupe	2023
Cash flows from operating activities		
Cash generated from operations	31,126,477	70,301,687
Retirement and other service benefits paid	(59,296)	(52,530)
Taxes paid	(34,835,723)	(20,302,860) (3,275)
Long-term loans, advances and deposits	11,885	4,600,118
Income on deposits / other financial assets received	3,503,563	
Net cash (utilised) / generated from operating activities	(253,094)	54,543,140
Cash flows from investing activities		
Purchases of property, plant and equipment and intangibles	(9,227,357)	(6,174,436)
Proceeds from disposal of operating assets	1,581,789	268,056
Disbursement of working capital loan to subsidiary	(100,316,602)	(70,718,202)
Payment received against working capital loan to subsidiary	89,966,399	71,897,162
Purchase of short-term and long-term investments	(88,294,969)	(191,720,536)
Proceeds from sale of short-term and long-term investments	105,991,344	178,429,087
Dividends received	5,750,000	4,591,649
Net cash generated / (utilised) in investing activities	5,450,604	(13,427,220)
Cash flows from financing activities		
Proceeds from long-term borrowings	18,000,000	-
Proceeds from short-term borrowings	4,500,000	-
Loan obtained from the Holding Company	11,500,000	-
Repayment of long-term borrowings	(2,686,717)	(7,076,643)
Loan repaid to the Holding Company	(11,500,000)	(1,000,000)
Finance cost paid	(2,889,968)	(1,686,255)
Dividends paid	(28,674,928)	(23,368,651)
Net cash utilised in financing activities	(11,751,613)	(33,131,549)
Net (decrease) / increase in cash and cash equivalents	(6,554,103)	7,984,371
Cash and cash equivalents at beginning of the year	3,113,926	(4,870,445)
Cash and cash equivalents at end of the year	(3,440,177)	3,113,926

